## Cromack Industries, Inc. Cromco™ Electronics Division

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## Cromack Industries Licensed to Manufacture Test Equipment for New Generation of Messaging Services

Using Motorola's FLEX<sup>™</sup> family of Paging Protocols

GREENFIELD, MA, September 8, 1995 -- Cromack Industries, Inc., a manufacturer of data communications equipment, said today that it has been licensed to manufacture test equipment which incorporates the complete FLEX<sup>™</sup> family of high-speed messaging protocols developed by Motorola, Inc.

The FLEX<sup>™</sup> family of transport protocols include: FLEX, a one-way protocol with speeds up to 6,400 bits per second (bps); ReFLEX25 and ReFLEX50, two-way data protocols with speeds of 6,400 and 25,600 bps respectively; and InFLEXion, a two-way protocol for advanced voice and data transmissions.

The Cromco Electronics division of Cromack Industries has manufactured base-band signaling equipment (known as code synthesizers) since 1982 for use by paging carriers and repair depots to diagnose and repair one-way pagers. Cromack Industries had been licensed to use the one-way FLEX protocol since 1994. "Now that we have a license for the entire suite of FLEX protocols, we plan to expeditiously offer test equipment for two-way paging systems that are currently being built on Narrowband PCS frequencies," said Gary T. Cromack, president and chief executive officer. Narrowband PCS is the Federal Communications Commission's term for advanced messaging services which, as a result of recent spectrum auctions, can be provided in a part of the 900 MHz band. Although the 900 MHz Narrowband PCS frequencies have a larger bandwidth than conventional paging frequencies, they are referred to as "narrowband" since the frequencies in the 1.85 to 2.2 GHz PCS band have an even greater bandwidth.

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